

BuildIT.

Citrix Quickstart



Technology-focus:



Deploying new technology can be complicated with many variables and dependencies to consider. Forthright believes in simplifying this process through a series of BuildIT Quickstart offerings. Each Quickstart package takes into consideration the core decisions and most critical components required to successfully deploy specific technologies. Using best practices and a security-first approach, Forthright offers three standardized deployment bundles at a fixed-cost to ensure your project is successful and within budget without sacrificing user experience. Our Quickstart deployments are designed to meet the requirements for most clients. However, Forthright offers optional features that can be added to address unique requirements enabling us to deliver a standardized solution tailored to your business.

Know your investment upfront with each of our three Quickstart packages that are specifically targeted as follows:

FOUNDATION

Up to 25 users with limited or no infrastructure, independent devices & SaaS focused

ENHANCED

26-50 users with on-prem infrastructure, domain managed devices with a focus on compliance & security

COMPLETE

51-100 users with an IT Team, defined domain managed infrastructure, with a focus on compliance, performance, & Security

Deployment of Citrix Cloud Tenant with best practice security optimizations of VDA workloads.

	FOUNDATION	ENHANCED	COMPLETE
Investment (Required Citrix & Microsoft licensing not included)	\$3,500	\$7,000	\$10,000
Ideal for	Up to 25 users	26-50 users	51+ users
Citrix/Cloud Tenant with enhanced security via MFA	Azure AD	Azure AD or on-prem AD	Azure AD or on-prem AD
Citrix Workspace authentication deployment	Standard AD authentication	Standard, Azure AD or Okta authentication*	Standard, Azure AD or Okta authentication*
File storage	None	Azure Files or on-prem file shares	Azure Files or on-prem file shares
Profile management	None	FSLogix	FSLogix
Installed applications & customizations	Up to 3 apps/3 hours	Up to 5 apps/5 hours	Up to 5 apps/5 hours
Documentation of core assets & Knowledge Transfer session	Up to 1 hour	Up to 2 hours	Up to 3 hours
Included additional features (A la carte features \$1,500 each)	0	1	2
Estimated monthly Azure consumption spend with max users on <u>multi-session</u> Shared Hosted VDI	\$1,180 (no commitment) \$710 (3-yr reservation)	\$1,560 (no commitment) \$1,150 (3-yr reservation)	\$2,160 (no commitment) \$1,815 (3-yr reservation)
Estimated monthly Azure consumption spend with max users on <u>single-session</u> Win10 VDI Sessions	\$2,540 (no commitment) \$2,110 (3-yr reservation)	\$3,995 (no commitment) \$3,960 (3-yr reservation)	\$6,420 (no commitment) \$7,000 (3-yr reservation)

*Requires existing Okta environment

Current pricing as of: 8/2/2021. Prices and included services may change at any time and without notice. Rates are only guaranteed within 60 days of issue date. Additional features selection and ETU** discounts only apply within 60 days of start of project.

» Limited Time Bonus:

\$2,250

2-pack of additional features with Foundation package

15% OFF

ETUs added to Foundation & Enhanced packages

20% OFF

ETUs added to Complete package

For additional services not included in your Quickstart package, a Forthright ETU** (Engagement Team Unit) is a block of 15 on-demand professional services hours that draws from all Forthright Professional Services resources, processes, and tools. Every Forthright ETU is delivered with unlimited project enablement and forgoes up-charges for after hours and/or weekend utilization, ensuring clients maximize their investment without staffing an army of contractors.



citrix™

**Partner
Gold
App Delivery &
Security Specialist**

Additional Deployment Features:

Virtual Desktop (Single or multi-session)	Deliver a robust and secure virtual Desktop to your end users
Citrix WEM (Workstation Environment Management) Services	Workspace Environment Management service uses intelligent resource management and Profile Management technologies to deliver the best possible performance, desktop logon, and application response times for Citrix Virtual Apps and Desktops deployments
Citrix FAS (Federated Authentication Service)	Citrix Federated Authentication Service (FAS) enables users to log in to Citrix Gateway and Citrix StoreFront using SAML authentication
Citrix Session Recording (base)	<p>Powerful activity monitoring. Session Recording captures and archives screen updates, including mouse activity and the visible output of keystrokes in secured video recordings to provide a record of activity for specific users, applications, and servers.</p> <p>Session Recording is not designed or intended to contribute to the collection of evidence for legal proceedings. Citrix recommends that organizations using Session Recording use other techniques for evidence collection, such as conventional video records combined with traditional text-based eDiscovery tools.</p>
Citrix Storefront (For internal only use cases)	Internal deployments when your level of customization or other requirements requires an on-prem deployment of a private Storefront server (Login Portal)
On-prem ADC for HDX Proxying (includes Storefront)	Internal deployments when your level of customization or other requirements requires an on-prem deployment of an ADC providing users with secure remote access to Citrix Virtual Apps and Desktops without using the Cloud Gateway service.
On-prem ADC for SAML Authentication Support (Does not include n-factor scenarios)	<p>Citrix ADC supports using an on-premises Citrix Gateway as an identity provider to authenticate subscribers signing in to their workspaces. By using Citrix Gateway authentication, you can:</p> <ul style="list-style-type: none"> • Authenticate users so they can access the resources in your on-premises Virtual Apps and Desktops including authorization, and auditing functions with Citrix Workspace. • Pass-through authentication, smart cards, secure tokens, conditional access policies, federation, and many others options are supported while providing your users access to the on-prem resources they need through Citrix Workspace.
Citrix Content Collaboration Services (base)	Citrix Content Collaboration is a file sharing and document collaboration solution that empowers teams to optimize workflows, speed up approvals and even gather electronic signatures—all within a secure unified workspace where enterprise-grade controls ensure compliance and keep intellectual property protected. Workflows and API integration options are also available.

Citrix ADM (Application Delivery Management) Services (base deployment)	<p>You can use this cloud solution to manage, monitor, and troubleshoot the entire global application delivery infrastructure from a single, unified, and centralized cloud-based console. Citrix ADM service provides all the capabilities required to quickly set up, deploy, and manage application delivery in Citrix ADC deployments and with rich analytics of application health, performance, and security.</p> <p>Ideal for Multi-Site Management – Single Pane of Glass for instances across Multi-Site data centers. With the Citrix ADM service, you can manage and monitor Citrix ADCs that are in various types of deployments. You have one-stop management for Citrix ADCs deployed on-premises and in the cloud.</p>
Citrix Secure Browser	<p>The Citrix Secure Browser Service isolates web browsing to protect the corporate network from browser-based attacks. It delivers consistent, secure remote access to Internet hosted web applications, with no need for user device configuration. Administrators can rapidly roll out secure browsers, providing instant time-to-value. By isolating Internet browsing, IT administrators can offer end users safe Internet access without compromising enterprise security. Users log on through Citrix Workspace (or Citrix Receiver) and can open web apps in the configured web browser. The website does not directly transfer any browsing data to or from the user device, so the experience is secure.</p>
Custom Runbooks; Best Practice Monitoring & Alerting Guide	<p>Tell us about your monitoring platform and internal Change Processes and we will build a custom Runbook for your organization.</p>
Tag Along Collaborative Build	<p>If you want to maximize your knowledge transfer and participate in the build and deployment, Tag Along services delivered a collaborative process during the build and deployment process where we work with you to deploy allowing you to drive for many parts of this project while shadowing your screen providing guidance along the way.</p>

Add Any of These Services to a Quickstart Package with Additional ETUs

Requires a minimum of 1 ETU to deploy:

- Citrix Analytics
- Migration services (user or data based)
- Endpoints (PC, thin client, thinkiosk, workspace app, etc)
- Monitoring solutions
- Profile management solutions
- Troubleshooting or support of any pre-existing infrastructure, applications, or service
- Additional services beyond any defined thresholds included in your selected tier or features

Requires a minimum of 2 ETUs to deploy:

- Citrix App Layering
- Citrix Endpoint Management
- Citrix SD-WAN
- Citrix Hypervisor
- Citrix Provisioning Services
- ADC SDX's
- ADC services beyond HDX proxy or authentication (e.g. web load balancing, content switching, GSLB, WAF, etc)

Schedule a quick 30-minute meeting with our team to discuss if this service is right for your business and how to get started: <https://bit.ly/3z2WvOw>

